



SECUI

OMB APPROVAL OMB Number: 3235-0123

Expires: October 31, 1989 Estimated average burden hours per response...12.00

**ANNUAL AUDITED REPORT** FORM X-17A-5

PART III

RECERTED

SEC FILE NO. s- 52713

**FACING PAGE** Information Required of Brokers and Dealers Pursuants Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Recunder

(Address)  CHECK ONE:  X Certified Public Accountant Public Accountant Accountant not resident in United	chicago  (City)  d States or any of its possessions.	Illinois (State)	60604 (Zip Code) CESSF() 2 2 2002 MSOIV
CHECK ONE:  X Certified Public Accountant	Chicago	Illinois (State)	(Zip Code)
(Address)	Chicago	Illinois	
	Chicago	Illinois	
53 West Jackson Blvd., Suite 1250	me – if individual, last, first, mic	ldle name)	
		2₩	
Michael J. Liccar & Co. CPA'S			
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in this Rep	ort*	
B. A0	CCOUNTANT IDENTII	FICATION	
		(Alea Code W Telephone No	·/
Jere T. Wickert		312/939-7010 (Area Code Telephone No	
NAME AND TELEPHONE NUMBER OF PERSON T	O CONTACT IN REGARD TO TI	IIS REPORT	
(City)	, ,		(Zip Code)
Chicago	Illinois (State)		60604
	(No. and Steel)		
175 West Jackson Blvd., Suite A-642	(No, and Street)	<del></del>	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (	Do not use P.O. Box No.)		
in: Caris & Co. Inc.			FIRM ID. NO.
American Option Services, Inc.			Official Use Only 104235
NAME OF BROKER-DEALER:			
A. R.	EGISTRANT IDENTIF	ICATION	
	MM/DD/YY	ММ	/DD/YY
REPORT FOR THE PERIOD BEGINNING		AND ENDING \$12/31/2001	,

<sup>\*</sup> Claims for extensions from the requirements that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

## OATH OR AFFIRMATION

I, Jere T. Wickert , swear	(or affirm) that, to the
best of my knowledge and belief the accompanying financial statements and supporting scheduled pertaining to the firm of	
American Option Services, Inc.	, as of
December 31 , 2001 , are true and correct. I further swear (or affirm) that neither the com	pany
nor any parmer, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of	
a customer, except as follows:	
None	
·	
Whit	
Signature	
President	
Subserbed and swern to before me	
Television - 2007-	
this	
in Chicago, County of themse thate the Illinios	1.
Noiny Public Property Babiles OFFICIAL SEAL	
Notary Public Publis TOMI L SAMUELS	
This range contains (check all applicable boxes):	
This report contains (check all applicable boxes):	
(a) Facing page.	
(b) Statement of Financial Condition.	•
(c) Statement of Income (Loss).	
(d) Statement of Changes in Cash Flows.	
(c) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.	
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.	
(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.	
(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15e3-1 and the	
Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15e3-3.	
(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-	
solidation.	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).

MAR 0 1 2002

AMERICAN OPTION SERVICES, IN

(an Illinois Corporation)

FINANCIAL STATEMENTS AND SUPPORTING SCHEDULES PURSUANT TO RULE 17a-5 (d) OF THE SECURITIES AND EXCHANGE COMMISSION

as of December 31, 2001

(an Illinois Corporation)

## FINANCIAL STATEMENTS AND SUPPORTING SCHEDULES PURSUANT TO RULE 17a-5 OF THE SECURITIES AND EXCHANGE COMMISSION

## as of December 31, 2001

## Contents

	Page
Independent Auditors' Report	1
Financial Statements:	
Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	5
Schedule of Investments	6
Notes to Financial Statements	7 - 8
Supporting Schedules:	
Computation of Net Capital Under Rule 15c3-1	10 - 11
Computation for Determination of Reserve Requirements for Broker-Dealers Under Rule 15c3-3	12
Independent Auditors' Report on Internal Accounting Control Structure	13 - 14



# MICHAEL J. LICCAR & CO. Certified Public Accountants

MEMBER
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
ILLINOIS CPA SOCIETY

#### INDEPENDENT AUDITORS' REPORT

To Sole Stockholder American Option Services, Inc. Chicago, Illinois

We have audited the accompanying statement of financial condition of American Option Services, Inc. and schedule of investments as of December 31, 2001, and the related statements of income, changes in stockholder's equity, and cash flows for the period from December 1, 2000 (commencement of broker/dealer operations) through December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Option Services, Inc., as of December 31, 2001, and the results of its operations and cash flows for the period from December 1, 2000 through December 31, 2001 in conformity with generally accepted accounting principles.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules, on pages 10 through 12 inclusive, are presented for purposes of additional analysis and are not a required part of the basic financial statements, but are schedules required by Rule 17a-5 of the Securities and Exchange Commission. Such schedules have been subjected to the procedures applied in the audit of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the financial statements taken as a whole.

Chicago, Illinois January 31, 2002 Certified Public Accountants

# AMERICAN OPTION SERVICES, INC. (an Illinois Corporation)

## STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

## Assets

Cash on deposit with other broker-dealers Securities owned, at market value(cost-\$320,347) Accounts receivable Furniture & equipment, (net of accumulated depreciation of \$56,080) Other assets  Total assets	\$  \$ =	81,995 47,760 244,063 62,654 15,850 350 452,672
Liabilities and Stockholder's Equity		
T = 1 44.4		
Liabilities: Accounts payable and accrued expenses Options on securities sold not yet purchased, at market value (proceeds-\$18,610) Illinois Replacement Tax - current Loan payable - current Loan payable - non current	\$	41,826 2,080 2,000 2,976 13,703
Total liabilities	\$_	62,584
Stockholder's Equity: Common stock - at stated value; authorized, issued and outstanding 10,000 and 1,000 shares, respectively Retained earnings	· \$	1,000 389,089
Total stockholder's equity	\$_	390,089
Total liabilities and stockholder's equity	\$_	452,672

(an Illinois Corporation)

## STATEMENT OF OPERATIONS

# FOR THE PERIOD FROM DECEMBER 1, 2000 (COMMENCEMENT OF BROKER/DEALER OPERATIONS) THROUGH DECEMBER 31, 2001

Revenue			
Brokerage commissions		\$	1,000,339
Realized (loss) on closed positions			(154,396)
Net change in unrealized gain on open positions			181,678
Interest			1,120
Other		-	2,451
Total revenue		\$_	1,031,192
Expenses			
Compensation & related benefits		\$	445,653
Commissions to salespersons			101,685
Quotes			46,241
Travel and entertainment			39,053
Office		-	38,974
Rent and occupancy			35,548
Dues and subscriptions			30,334
Ептог			26,926
Professional fees			25,148
Interest			14,658
Communications			14,328
Exchange membership lease			9,000
Depreciation and amortization	•		7,156
Bad debts			5,400
Other		-	29,655
Total expenses:		\$	869,756
Net Income before income taxes		\$	161,436
Provision for income taxes:			
Illinois personal property replacement tax - current \$	2,000	)	
Total provision for income taxes		- \$	2,000
Total provision for income taxes		Ψ.	2,000
Net income		\$	159,436

# AMERICAN OPTION SERVICES, INC. (an Illinois Corporation)

# STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE PERIOD FROM DECEMBER 1, 2000 (COMMENCEMENT OF BROKER/DEALER OPERATIONS) THROUGH DECEMBER 31, 2001

		Common Stock		Retained Earnings	Total
Balance, November 30, 2000 (unaudited)	\$	1,000	\$	237,018 \$	238,018
Dividend distributions to stockholder		-		(7,365)	(7,365)
Net income for period		<del>-</del>		159,436	159,436
Balance, December 31, 2001	\$_	1,000	\$_	389,089 \$	390,089

(an Illinois Corporation)

#### STATEMENT OF CASH FLOWS

FOR THE PERIOD FROM DECEMBER 1, 2000 (COMMENCEMENT OF BROKER/DEALER OPERATIONS)
THROUGH DECEMBER 31, 2001

Cash Provided by (Applied to) Operating Activities:				
Net income			\$	159,436
Adjustments to reconcile net (loss) to net increase (decrease) in cash				
provided by operating activities:				
Depreciation and amortization	\$	7,156		
Net change in:				
Securities owned		(244,062)		
Receivable from other broker-dealers		122,145		
Accounts receivable		(62,654)		
Other assets		5,400		
Options on securities sold, not yet purchased		2,080		
Accounts payable and accrued expenses		35,284		
Loan payable - current		2,976		
Loan payable - non current		13,703		
Illinois Replacement Tax	_	2,000	••	
Total adjustments			_	(115,972)
Net cash provided by operating activities			\$	43,465
Cash Provided by (Applied to) Investing Activities:				
Equipment purchased	\$	(19,270)		
		<del></del>		
Net cash (applied to) financing activities			\$_	(19,270)
Cash Provided by (Applied to) Financing Activities:				
Dividend distributions to shareholder	\$_	(7,365)	<u> </u>	
Net cash (applied to) financing activities			\$_	(7,365)
Increase in cash			\$	16,830
Cash at November 30, 2000 (unaudited)			\$_	65,165
Cash at December 31, 2001			\$ <u>-</u>	81,995

## Disclosure of Accounting Policy

For purposes of the statement of cash flows, the Company considers all highly liquid debt instuments purchased with a maturity of one year or less to be cash equivelents.

# AMERICAN OPTION SERVICES, INC. (an Illinois Corporation)

# SCHEDULE OF INVESTMENTS December 31, 2001

	# of S	hares		Securities !	Market Value
	LONG	SHORT		LONG	SHORT
COMMON STOCKS-USA					
Applera Corp	100			2,669	
AOL Time Warner Inc.	500			16,050	
CMGI Inc.	1,000			1,630	
Walt Disney Co. Holding Co.	1,000			20,720	
Emulex Corp.	100			3,951	
General ElectricCo.	500			20,040	
Merck & Co.	1,000			58,800	
Merrill Lynch & Co. Inc.	1,000			52,120	
Microsoft Corp.	100			6,627	
Nortel Networks Corp.	400			3,000	
Oracle Corp.	500			6,905	
Sonic Foundry Inc.	1,800			4,502	
Standard & Poors Depository	400			45,728	
Westell Technologies Inc.	500			1,320	
Stock Options - USA				-	
Merck & Co. Inc.		10			850
Merrill Lynch & Co. Inc.		10			850
S & P 100 Index		1			380
TOTAL			\$	244,063	\$2,080
Total long market value (cost \$320,347)			S	244,063	
Total short market value (proceeds \$18,610)					\$2,080

# AMERICAN OPTION SERVICES, INC. (an Illinois Corporation) NOTES TO FINANCIAL STATEMENTS FOR THE YEAR PERIOD FROM DECEMBER 1, 2000 (COMMENCEMENT OF BROKER/DEALER OPERATIONS) THROUGH DECEMBER 31, 2001

#### **NOTE 1 - NATURE OF BUSINESS**

American Option Services, Inc, ("the Company") was incorporated in the state of Illinois on September 22, 1998. The Company is a broker-dealer registered with the Securities and Exchange Commission ("SEC") and became a member of the National Association of Securities Dealers ("NASD") on December 18, 2000. The Company is also a member of the Chicago Board Options Exchange ("CBOE"). The Company's income is primarily derived from commission income earned from securities transactions of customers it introduces and the speculative trading of securities in its proprietary trading account.

#### NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Revenue Recognition

Proprietary and customers' securities transactions and the related income and brokerage clearing expenses, are recorded on a trade date basis, which is the date that the transactions occur.

The Company does not hold any customer accounts. Trades for customers are carried on a fully-disclosed basis through Weiss, Peck & Greer, L. L. C., New York, New York.

#### Securities

Securities transactions are recorded on the trade date, which is the date that the transaction occurred. The resulting profit or loss arising from securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition. Outstanding securities positions are valued at quoted or market value based upon the respective exchange closing prices and the resulting unrealized gains or losses are reflected in income.

#### Depreciation

Depreciation is computed primarily on a straight-line basis over the estimated useful life of the assets.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities (and disclosures of contingent assets and liabilities) at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **NOTE 2 - LOANS PAYABLE**

The Company is obligated under a retail installment contract for equipment, which is matures with a "balloon payment" due of approximately \$12,500 on February 9, 2003. Minimum monthly payments of approximately \$400 per month are required under the obligation. The loan carries an interest rate of 8.75% and is secured by the underlying equipment.

#### **NOTE 4 - INCOME TAXES**

The Company has elected to be treated as an "S Corporation" as provided under the Internal Revenue Code. Accordingly, for income tax reporting purposes, the individual shareholder of the Company reports income. However, the Company is subject to the Illinois Personal Property Replacement Tax of 1.5% of net income, as defined.

(an Illinois Corporation)
NOTES TO FINANCIAL STATEMENTS
FOR THE YEAR PERIOD FROM DECEMBER 1, 2000
(COMMENCEMENT OF BROKER/DEALER OPERATIONS) THROUGH
DECEMBER 31, 2001

(continued)

#### NOTE 5 - NET CAPITAL REQUIREMENT

As a registered broker-dealer and member of the National Association of Securities Dealers, Inc., the Company is subject to the Uniform Net Capital Rule which requires net capital, as defined, to be at a minimum the greater of \$100,000 or one-fifteenth of aggregate indebtedness, as defined. At December 31, 2001 the Company had net capital requirements and net capital of \$100,000 and \$311,441, respectively. The net capital requirements may effectively restrict the payment of cash dividends, the making of unsecured loans to affiliates and the withdrawal of equity capital.

#### NOTE 6 - OFF BALANCE SHEET RISK AND CONCENTRATION OF CREDIT RISK

The Company does not carry customer securities accounts as defined by Rule 15c3-3 of the Securities Exchange Act of 1934. Securities transactions are processed by other brokers/dealers on a fully disclosed basis. In conjunction with this arrangement, the Company could become contingently liable for any unsecured debit balances in a customer account that introduced by the Company. These customer activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contractual obligations.

In addition, the Company is involved in the speculative trading of securities, including proprietary margin accounts, which carries substantial risks. The Company has sold short securities that it does not currently own and will therefore be obligated to purchase such securities at a future date. The Company has recorded these obligations in the financial statements at December 31, 2001, at an aggregate market value of \$2,080. Short positions theoretically have an unlimited risk of loss. The Company could incur substantial losses if the market value of the short securities positions increases prior to when the Company subsequently closes the positions through the purchase of such securities. The Company seeks to limit the potential for losses through ongoing monitoring and the establishment of offsetting positions, however, losses may nevertheless occur. The Company seeks to control all credit risks by monitoring margin collateral levels on a daily basis for compliance with regulatory guidelines, requiring additional collateral if necessary, or reducing credit risk through forced liquidation of positions when necessary.

SUPPORTING SCHEDULES

# FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT PART IIA

# BROKER OR DEALER AMERICAN OPTION SERVICES, INC.

as of December 31, 2001

## COMPUTATION OF NET CAPITAL

1.	Total	ownership equity from Statement of Financial Condition			\$	390,089 3480
2.	Dedu	ct ownership equity not allowed for Net Capital			_	3490
3.	Total	ownership equity qualified for Net Capital			_	390,089 3500
4.	Add:				_	
	A.	Liabilities subordinated to the claims of general creditors allowable in computation of	net ca	apital		3520
	B.	Other (deduction) or allowable credits (List)				2,976 3525
5.	Total	capital and allowable subordinated liabilities			\$	393,065 3530
6.	Dedu	ctions and/or charges;				
	A.	Total nonallowable assets from Statement of Financial Condition	\$	16,199 3540		
	B.	Secured demand note deficiency		3590		
	C.	Commodity futures contracts and spot commodities-				
		propriety capital charges	_	3600		
	D.	Other deductions and/or charges		3610	_	(16,199) 3620
7.	Other	additions and/or allowable credits (List)				3630
8.	Net c	apital before haircuts on securities positions			\$_	376,865 3640
9.	Hairc	outs on securities (computed, where applicable,				
		pursuant to 15c3-1 (f):				
	A.	Contractual securities commitments	\$	3660		
	B.	Subordinated securities borrowings	_	3670		
	C.	Trading and investment securities:		,		
		t. Exempted securities	_	3735		
		2. Debt securities	_	3733		
		3. Options	-	22,974 3730		
		4. Other securities		36,609 3734		
	D.	Undue Concentration	-	5,841 3650		·
	E.	Other (list)	_	3736	_	(65,424) 3740
10.	Net C	Capital			\$ =	311,441 3750
		Non-allowable assets:				
		Automobile, furniture, equipment, and organizational costs		16,199		
		•				
		Total	\$	16,199		
			_			
	]	Reconciliation between unuadited and audited Net Capital Computa	tion			
		Net capital per unaudited FOCUS Report Part 11A	\$	294,472		
		Accounts receivable		62,653		
		Loans receivable		(5,400)		
		Automobile furniture and equipment		(19,408)		
		Accounts payable and accrued expenses		(35,556)		
		Credit for loan payable - current		16,679		
		State tax payable		(2,000)		
		Net capital per audited financial statements	\$	311,441		

See Independent Auditors' Report.

# FINANCIAL AND OPERATION COMBINED UNIFORM SINGLE REPORT PART IIA

# BROKER OR DEALER

AMERICAN OPTION SERVICES, INC. as of December 31, 2001

## COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

## Part A

П.	Minimum net capital required (6-2/3% of line 19)	\$ 4,034	3756	
12.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement			
	of subsidiaries computed in accordance with Note (A)	\$ 100,000	3758	
13.	Net capital requirement (greater of line 11 or 12)	\$ 100,000	3760	
14.	Excess net capital (line 10 less 13)	\$ 211,441	3770	
15.	Excess net capital at 1000% (line 10 less 10% of line 19)	\$ 305,391	3780	1

## COMPUTATION OF AGGREGATE INDEBTEDNESS

16.	Total	A.I. liabilities from Statement of Financial Condition	٠		\$	60,504	3790
17.	Add:						
	A.	Drafts for immediate credit	\$	3800			
	В.	Market value of securities borrowed for which no equivalent					
		value is paid or credited	\$	3810		_	
	<b>C</b> .	Other unrecorded amounts (List)	\$	3820	\$	0	3830
19.	Total	aggregate indebtedness			\$	60,504	3840
20.	Perce	ntage of aggregate indebtedness to net capital (line 19+by line 10)			%	19.43%	3850
21.	Perce	ntage of debt to debt-equity total computed in accordance with Rule 15c3-1 (d)			%	0.00%	3860

(An Illinois Corporation)

# COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c3-3

AND

INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

as of December 31, 2001

The Company does not carry customer accounts as defined by rule 15c3-3 of the Securities Exchange Act of 1934. Therefore, the Company is exempt from the provisions of that rule.

See independent auditors' report.



# MICHAEL J. LICCAR & CO. Certified Public Accountants

MEMBER
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
INSTITUTE OF SOCIETY

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

To the Sole Stockholder American Option Services, Inc. Chicago, Illinois

We have examined the financial statements of American Option Services, Inc. ("the Company"), for the year ended December 31, 2001, and issued our report thereon dated January 31, 2002. As part of our examination, we made a study and evaluation of the Company's system of internal accounting control (which includes the procedures for safeguarding securities) to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing, and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (the "Commission"), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with requirement for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not currently carry securities accounts for customers or perform custodial functions relation to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

The rules and regulations of the National Association of Securities Dealers and Securities and Exchange Commission require the Company to maintain its books and records on the accrual basis of accounting as prescribed under generally accepted accounting principles. During the period, we noted that certain receivables and payables were not properly accrued for on a monthly basis. However, nothing came to our attention to indicate that the exclusion of these accruals would have caused the Company's adjusted net capital to be below its minimum requirements. Nevertheless, we recommend that the Company's books and records, as well as its financial reporting be prepared on the accrual basis of accounting which would include all accrued income and expenses.

We understand that the practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, except as noted above, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the information and use of the members, management, the Securities and Exchange Commission and the National Association of Securities Dealers and should not be used for any other purpose.

Chicago, Illinois January 31, 2002